







# ANNUAL REPORT

2017 2018



Saving Lives and Building Better Communities

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# **Board of Directors 2017 2018**

President

Vice-President Club Operations Vice-President Beach Operations

Director of Finance

Director of Administration

Director of Marketing

Director of Life Saving

Director of Surf Sports
Director of Member Development

Director of Club Development

Nick Neal

Darren Spencer

Kevin Mahony

Vacant

**Aaron Patton** 

**Greg Hancock** 

Sarah McDonald

**Rob Capper** 

Alexis Grayson

**Dave Lanfear** 

# Club Officers 2017 2018

### **Administration**

Venue Manager

Club Administrator

Accounts Payable

Finance Officer - Accounts

Finance Officer - Statutory Obligations

Jennifer Cooney Anette Cronin Narelle Miller Keith Lewis

John Bramah

#### **IT Officers**

Chris Gleeson

**Darrell Horrocks** 

Murray Hudson

# **Club Operations**

Maintenance Coordinator

Maintenance Officer

OHS Officer

Sponsor Coordinator

**Grants Coordinator** 

**Grants Writer** 

Merchandising Coordinator

Merchandising Officer

Steve Blom

Craig Murray

Shayne Thompson

Rachel Percival

Fleur Kane

Les Cooper

Narelle Miller

Luke Raphael

**Member Development** 

Development Officer Darren Miller

Youth Development Officer Andrea McDougall

**Surf Sports** 

Surf Sports Coordinator Rob Capper
Surf Sports Administration Officer Lauren Capper

Coaching Coordinator Alexis Grayson

Nippers Coordinator Simone Blom

Senior Competition Coordinator Andrea McDougall

Officials Coordinator Rob Capper

**Training Officers** 

Chief Training Officer Dave Knowles
Training Officers Beth Lewis
Justin Blankley

Joe Selden
Camille Selden

**Beach Operations** 

Chief Patrol Officer Patrick Rivers

Club Captain John Williams (JJ)

Water Safety Officer Fern Clarke

Equipment Coordinator

Equipment Officer

First Aid Officer

IRB Officer

Radio Officer

Kevin Giles

Brodie Bryce

Kris Behets

Joe Selden

John Bate

**Life Saving Patrol Captains & Vice Captains** 

Black Captain Darren Miller Black Vice Captain Paul Maney

Brown Captain Patrick Rivers
Brown Vice Captain Lanie Slaughter

Blue Captain Marilyn Selden Blue Vice Captain Danny Lea

Green Captain Josh Murray Green Vice Captain John Williams

Orange Captain Aaron Patton
Orange Vice Captain Jac Elborough

Purple Captain Barry Belton
Purple Vice Captain Bernie Parker

Red Captain Darren Spencer

Red Vice Captain Michelle Tarzia & Alexis Grayson

White Captain Keith Lewis
White Vice Captain Lauren Huddy

# Age Group Managers 2017 2018

#### Under 6's

Cath Spencer Zoe Spencer (Assistant) Ryan Weeks (Assistant) Immy Spencer (Junior Assistant)

#### Under 7's

Gemma Cowan Kate Cowan (Junior Assistant) Abby Cowan (Junior Assistant)

#### **Under 8's**

Rebecca Tibels Owen Cowdell (Assistant) David Lang (Assistant)

#### Under 9's

James Tilbury
Dean Parks (Assistant)
Dempsey Quartermaine (Junior Assistant)

#### Under 10's

Gary Vincent Jose Robles (Assistant) Chloe Hart (Junior Assistant)

#### Under 11's

Stacey Harding Mike Sumich (Assistant)

#### Under 12's

Simone Blom Helen Vincent (Assistant) Naomi McDougall (Junior Assistant)

# **Age Group Relief**

Danny Lea

### Under 13's

Lisa Belton Darrell Horrocks (Assistant) Jo Appleby (Assistant)

#### Under 14's

**Elaine Ashurst** 

#### Under 15's

Jim Coubrough Lauren Capper (Assistant)

#### **Cadets**

Andrea McDougall

# **President's Report**

Well, what a season we had on the back of winning the SLSWA Club of the Year in June 2017. The 2017/18 season has been nothing but sensational. We have experienced a number of changes around the Club this season to enhance the services for our members and visitors. This included the introduction of an administration office adjacent to the main entry, the merchandising shop moving back into its original location and doubling the size of the Tin Shed Training.

As you see in the body of this report, we have seen an improvement in the Club's financial position, the development of a stronger relationship with the City of Cockburn, enhanced the services for our members and affiliated clubs and the continued growth and development on the beach across all disciplines of Lifesaving, Member Development and Surf Sports.

Over the past two seasons the Club has implemented a new Club Management Structure. As part of this structure, a number of Management Committees and Sub Committees have been established to manage areas of the Club (i.e. Lifesaving and Marketing) in line with the Club's Strategic Plan. I encourage members that have a strong interest in how the Club operates or how the Club develops athletes, to join one these committees.

Thank you to Keith Lewis, John Bramah and Patrick Rivers for their outstanding efforts in running the finance area of the Club in the absence of a Director of Finance. Their efforts have been extraordinary and have set the foundations for clear and transparent financial reporting moving forward.

A special thank you to both Sarah McDonald (Director of Lifesaving) and Greg Hancock (Director of Marketing) who are retiring from the Board of Directors this season. Their outstanding efforts over the course of their terms has left the Club in a better and stronger place.

To the Crew, (they know who they are) thank you for your support, providing advice and being around the Club when needed. Sometimes your efforts go unnoticed, but without your continued support the Club wouldn't be the place it is today.

On a personal note, next season will be my last season on the Board. Since joining the Club ten seasons ago, I have held a Club Officer role for nine seasons and it's time to take a step back and enjoy what the Club has to offer.

Finally thank you for everyone's involvement in running the Coogee Beach Surf Life Saving Club for the 2017/18 season. Your efforts are greatly appreciated by all members within the club and the wider community.

President

Nick Neal



# **Finance**

Overall Coogee Beach Surf Life Saving Club delivered an improved financial performance during FY2018 as compared to previous years as summarised in the Annual Report 2017-2018.

This result is attributed to the hard work and effort from all members, volunteers and staff associated with the club.

There was a positive turnaround in Net Profit of \$151,554 (FY2018 - \$6,364 vs FY2017- \$145,190 loss) from revenue of \$1,194,386 (vs FY2017 - \$950,916) and costs of \$1,188,021 (vs FY2017 - \$1,096,106).

Cashflow from operations for the year was \$133,810 as compared to a negative result of \$124,792 last year. The cash balance at April 30, 2018 was \$278,928. This improvement was achieved from Club's social/function activities, fundraising and tighter cost management.

The balance sheet provided in the accounts shows an overall improvement in the financial position of the Club.

#### Revenue

Overall revenue for FY2018 was \$1,194,386 which was an increase of \$243,470 from FY2017. The key areas where this revenue increased included:

### Membership

The number of members increased from 1172 in 2016/2017 to 1381 providing an increase in fees of \$13,500 to \$110,609. Affiliated Membership revenue was at a similar level to last year.

# Fundraising

Fundraising income of \$143,243 increased 92% (\$68,774) as compared to FY2017 with strong contributions coming from Donations (\$32,194); Sponsorship (\$42,633) and Fundraising (\$53,416).

Recognition goes to the Beach Operations and Marketing Teams for this substantial improvement.

#### Bar & Food

Bar income of \$345,002 was up on FY2017 (\$207,567) due to increased number of functions with a corresponding an increase in volume over the bar.

Majority of the increase coming from the Club's social activities where there was an increase of 75.5% in sales. Bar sales from functions remained relatively stable for the year.

Income from food sales was also strong with increases of 34.1% from the Club's social activities and 44.2% from functions and venue hire activities. As lead indicators for increased food sales the number of functions increased to 20 weddings, 23 conferences and 30 smaller functions

#### Venue Hire

There was an increase of 15.1% in venue income. The number of events (conferences, training etc) increased to 73 this year. The additional venue usage also assisted with increases in bar and foods sales

#### Other Income

Other Income (Kiosk rent etc) was basically in line with FY2017

Overall the Club Operations Team have delivered a positive improved result this financial year.

# **Expenditure**

Expenditure during FY2018 was better managed from the previous financial year. Variable (direct) costs as measured by cost of sales as a ratio on revenue reduced from 51.3% to 46.4%. The main area of improvement was efficiency achieved by controlling wage costs for social and function activities where actual labour content was lower (\$144k vs \$156k) on increased sales.

Fixed expenditure adjusting for costs carried over from last year (≈ \$18k), wages superannuation included in staff expense and increased depreciation was basically in line with last year costs even though the level of activity has increased.

### **Net Profit**

Overall net profit for the year was \$6,998 (-\$125,123 for FY2017). Net profit for the Club's various activities is summarised in Table 1.0:

**Table 1.0 – Net Profit Summary** 

Activity	FY2018	FY2017
Marketing	\$108,512	\$48,981
Club Social Activity	\$183,507	\$149,393
Functions	\$164,383	\$86,393
Merchandise	-\$2,067	-\$2,456
Beach Activities	-\$25,649	-\$20,990
Memberships	-\$302,119	-\$261,799
Facility	-\$120,202	-\$144,713
TOTAL	\$6,364	-\$145,190

#### **Grants**

The Club was successful in receiving a number of grants this year which will assist the ongoing improvement in equipment and facilities for members and the community. These grants are summarised below-:

SLSA Beach Safety Equipment Fund 17-18 - \$10,000 (plus GST) [ATV and Life Saving Equipment]
Department of Infrastructure Grant - \$19,000 (plus GST)
[IT Equipment]
State Government Grant (Admin Building) - \$187,000 (plus GST)

Table 2.0 summarises capital expenditure on facility upgrades and assets during this financial year. Assets are depreciated over their life while facility capital costs, as per previous accounting procedures, are written off as expenditure occurs.

**Table 2.0 – Capital Expenditure** 

Asset	<b>Capital Cost</b>	Comments
Clubhouse	\$12,426	
Improvements		
Clubhouse	\$7,023	
Equipment		
IT Equipment	\$29,987	Carry over from
		FY2017
IMPOS System	\$21,989	Carry over from
		FY2017
Admin. Equipment	\$5,542	
Other Facility	\$3,406	
Equipment		
Surf Equipment	\$6,850	
Vehicles	\$8,566	

Note: \$64,680 relates to State Government Grant

There is expenditure of \$97.7k to be spent to complete current projects in progress. This is programmed to be spent during the off-season.

### **Improvements**

To help improve financial accountability a number of procedures have been reviewed and improved. These include-:

- Accounting Procedures
- Delegation of Authority
- Purchasing procedure
- Statutory Obligations Work Instruction
- Banking Procedures
- Commitment to Supplier Policy
- Function Hire Invoicing

Special thank you goes to Mel Rainey with support from the administration team in developing these procedures for review and implementation.

#### **Forward View**

Business planning sessions and budgets are in progress for FY2019 with the objective to improve on the FY2018 results to generate further income to the benefit of the Club's core activity of surf life saving.

We would also like to take this opportunity to recognise and thank Keith Lewis, Patrick Rivers, John Bramah, Narelle Miller and Jenn Cooney for their continual hard work and efforts over the past year.

With increased responsibilities with Beach Operations next season, Patrick will be leaving the Finance Team. We thank Patrick for his contribution over the past year and welcome Patrick's son, Sam, to the Finance Team.

Director of Finance Phil Hatt

# **Vice-President Club Operations**

What a fantastic season for the club.

This year our focus was to ensure that the Coogee Beach SLSC is a true family club. Several changes and projects were carried out during the year resulting in a more professional and smooth-running operation.

The club is dependent on volunteers, so we can operate in a successful manner and provide a family friendly venue for everyone to enjoy. A sincere thankyou to all our volunteers whom helped make the club a success. The club would like to thank out going Venue Manager Jasmine Smedley for her contributions and wish her all the best for her future endeavours.

# **Venue Management**

A review of the venue management operations was carried out at the start of the year to align venue operations with the club's five-year strategic plan. As a result, the clubs meal and Beverage prices were aimed at a family friendly price point, social activities were improved to retain our members and guests at the club in a relaxing affordable environment.

The Sunday Nipper BBQ's were a great success thanks to our volunteers that helped in the kitchen and server areas. A special thanks to Marilyn Selden and Cecelia Fenton for their efforts to ensure the cooking and serving ran smoothly.

Not only did we have volunteers in the kitchen, but also behind the bar. Thanks to Nick Prelevich and Cormac Collinson for their efforts behind the bar.

Every Sunday morning at 5:30 am, the tables and chairs are set up inside and out. This is a huge job which saw two of our younger members step up to help. Thanks to Atilla Grayson and Flynn Spencer for their efforts (Did cost me a few milkshakes).

Jennifer Cooney stepped up into the role of Acting Venue Manager and has been a breath of fresh air. Congratulations to Jenn and her young team for their efforts in making our club a friendly enjoyable place to be. A growth in Venue bookings are a credit to the professional approach of our venue team.

This year saw our best Sunday sessions which showcased local musicians providing entertainment to our members and guests.

### What's next?

A continued review of food and Beverage varieties will be undertaken to ensure we can continue to offer value for money to our members and guests. Next year will also see several new events being held at the club to ensure we continue to provide family activities to the local community and assist in our membership growth.

Vice-President Club Operations

Darren Spencer





# **Administration**

Coming into the role of Director Administration last July a significant amount of work was already underway. Policies & procedures were being developed and reviewed by all departments within the Club and IT changes were in progress.

Club Documents formerly kept in Onedrive were transferred to Sharepoint during the season. The structure now reflects the Club Organisation chart and has improved navigation for Officers and Directors.

Club Website was reviewed and updated during the season. We will work to continually improve website to meet the needs of Club Members for Season 2018/19 and beyond.

Thank you to all Officers, volunteers and members for their contributions over season 2017/18. Special thanks to Club Administrator Anette Cronin and to Administration Committee members Chris Gleeson, Darrell Horrocks, and Murray Hudson for their work and assistance.

**Director Administration** 

**Aaron Patton** 

# **Club Development**

This year had seen some significant changes to the club with the 'Local Projects, Local Jobs' funding received from the current McGowan state government. This has enabled the club to enhance the service on offer to members with the introduction of an administration office adjacent to the main entry and a permanent merchandise shop at the rear. In addition, on the lower ground floor we have been able to double the size of our training room to increase the club's capability and capacity to train members and external organisations in all forms of life saving programs. As part of this process it has also involved the repositioning of ski racks. For the inconvenienced caused during the construction period, we thank those members and affiliated clubs for being so understanding.

It is our intention with the remaining funding to look at ways to increase the shade options within our function room to increase its capability to be hired out for corporate events during the week and provide a more attractive venue to support the weddings and social hires at weekends. The final part of the funding will see us assessing the option to enclose one side of the roof overhang adjacent to the gym to prevent excessive water/weather damage occurring on the concrete plinth which will allow greater use of the area for both gym and children's recreation area.

With the building now coming up to being four years old and showing the consequential result of its highly corrosive position on the coast, we have been working with officers from the City of Cockburn to upgrade and replace infrastructure which are no longer serving their original purpose. The City Officers have been excellent in providing the club with assistance in undertaking a variety of reports on the structural integrity of the building and functionality of a variety of services. This has to date resulted in several minor building improvements and will see a number of building developments occurring over the close season, including:

- The replacement of the fencing adjacent to the dunes.
- Minor structural and aesthetic repairs as a result of building settlement.
- Replacement of the tiles on the rear patio as a result of water seepage which has caused them to lift.
- Replacement entry access signage which will include warning signage.

Thanks also go to Darren Miller who has provided invaluable support in working with the City and myself on moving forward all aspects related to the buildings development. Thanks also go to Nick Neal who has been a useful sounding board and for providing a context for past decisions.

Members will also have become aware of the new car parking area off our Poore Grove access road which will assist in relieving congestion and parking problems during our Sunday Nippers sessions and for events. For this again we thank the City of Cockburn officers for finding their way through issues with land ownership, environmental concerns and approvals processes. The commitment of the City to the club and broader activities in the surrounding area has been exemplary.

The affiliated clubs continue to be a valuable part of the Surf Club operations and we are seeking to expand the number we have. This year saw the Fremantle Ocean Paddlers join the fold – welcome all!! We are continuing to work with the gym to ensure the level of service offered meets both the needs of their members and the surf lifesaving club and to ensure we effectively communicate and resolve ongoing issues which emerge over time. Both the gym and kiosk continue to be a valuable and integral part of the club and its activities.

Overall, despite a challenging time, the changes are having a positive impact on the club as it continues to build on the excellent work started by previous board members and club officials

**Director Club Development** 

**Dave Lanfear** 



# **Marketing**

2017/18 has been a productive one for the Marketing Directorate. We managed to stem the decline in sponsorship associated with the economic downturn, outperform the budget, and significantly boost social and nipper membership through direct mail campaigns and streamline merchandising at the same time as reducing stock on hand.

A giant thankyou to the sponsors who continued to support us and the volunteer members of the Marketing Directorate who give their time to achieve the objectives we set. Some specific comments are as follows;

### **Sponsors and Donors**

A pleasing result for the club this year was the arrival of new sponsors including: Regis Aged Care,

Port Coogee Drug Discount Store,

Anne Tijou,

MGB Legal,

Dasco Builders,

Bank of Queensland, Kwinana Local,

We look forward to a long association with you all.

#### **Grants**

The year started well with a substantial Community Grant (\$200,000) from the new State Government. This was followed by another grant from the Federal Government for \$19,000 for the Training Room downstairs. Alterations and equipment were co-funded with a contribution from the Club. Another grant application was made but remains "Still under consideration" which may form part of the Clubs activities next season.

Merchandising: A specific thankyou is owed to Narelle Miller and her assistants for a very smoothly functioning Merchandise Department. Stock arrived at the beginning of the season and via a number of sales, old stock was significantly reduced. We all look forward to an easier season next year once the new shop is established

### **Venue Report**

This season Darren Spencer has primarily looked after this and significant improvements have been affected. Improved financial performance, more consistent quality of service, food and beverages have been evident. Thank you to Jasmine Smedley and Jennifer Cooney for their effort.

# Merchandising

A specific thankyou is owed to Narelle Miller and her assistants for a very smoothly functioning Merchandise Department. Stock arrived at the beginning of the season and via several sales, old stock was significantly reduced. We all look forward to an easier season next year once the new shop is established.

# **Sponsors 2017 2018**

















































In conclusion I thank the Board members generally. I have never lacked for backup support when requested. It has been a pleasure to work with you all. Finally, I want to say thank you to all the volunteer members whose individual acts of support make ones job at the club so enjoyable, you know who you are and you know I am grateful.

**Marketing Director** 

**Greg Hancock** 

# **Vice-President Beach Operations**

2017/18 has been a huge year for Beach Management at Coogee Beach SLSC with plenty going on across all three directorates. I would like to take this opportunity to formally thank the following members of the Beach Management Committee for all their hard work and dedication. Without these amazing volunteers doing what they do we would not have been able to achieve all that we have in the last 12 months.

Rob Capper - Director Surf Sports

Sarah McDonald – Director Life Saving

Alexis Grayson – Director Member Development

John Williams (JJ) - Club Captain

Patrick Rivers - Chief Patrol Officer

Dave Knowles - Chief Training Officer

The Directors have done a fantastic job in managing their areas. We have met or exceeded our targets for revenue as well as cost controls and are now putting in place our 5-year plans to allow us to manage our growth and asset requirements well into the future. In addition to the economics of running the operation we have also had great success in including and engaging our members and the community across the Beach Management area.

# Lifesaving

Lifesaving has delivered increased patrol hours yet again with an increase of more than 20% in patrol hours over the 2016/17 season. We had 45 members volunteering for more than 50 hours each on Patrol this season. This is an incredible result and demonstrates just how amazing our volunteers are.

In addition to our regular patrols, our lifesaving team also perform water safety for several events throughout the year. In 2017/18 the revenue earned by the club for performing these duties was up by 25% over the previous year. This income is in addition to the many water safety hours we perform as a club on a sponsored basis, allowing community groups the opportunity to hold water-based activities safe in the knowledge that members of our professional team will ensure their safety.

I would like to take this opportunity to thanks Sarah McDonald for leading the Lifesaving Team over the last 4 years. Her commitment and dedication to the role of Director Lifesaving has delivered tangible results for our club and her support for other directors has also been outstanding. I look forward to working with Patrick Rivers over the coming seasons. I am sure he will continue with the fantastic foundation for growth that has been put in place over previous years.

# **Member Development**

Our Youth Development area lead by Andrea McDougall held successful youth camps for both our junior members and Cadets. We also recently held "Illuminate" youth event at the club in conjunction with the Cockburn City Council. This event hosted during WA Youth Week allowed us to showcase our club and some of the opportunities that we as a club offer youth to be involved in our club. The focus for the youth area next year will be on getting the "YIPS" (Youth Involvement Program) started. The Yips Program aims to provide youth with more than a Sunday morning program to keep them interested and involved in the Surf Life Saving movement.

The training team have done an amazing job over the last 12 months. Lead by our chief training officer Dave Knowles, Beth and the small team of trainers conducted all of our skills maintenance sessions, delivered 2 Bronze Medallion Courses an Adult SRC Course, our u14 SRC Course, IRB Driver Training, IRB Crew training along with many other training initiatives such as Pain Management training, Advanced Resuscitation Training and heaps more. This was all done under trying circumstances with the training team displaced from their regular training rooms due to club renovations. Our new improved "Tin Shed" training room will be ready for use in the coming months and with our newly signed Auscpice agreement we are looking forward to conducting external training courses as well as engaging and involving community groups throughout the Cockburn area.

# **Surf Sports**

Rob and the team have had an extremely busy year. 2017/18 saw the introduction of "Little Nippers" carnivals for our Under 8's and 9's. The program is designed as an introduction for the younger members prior to joining the junior competition circuit once they reach the U10's age group.

In all we had a total of 110 members compete across the four carnival categories and this culminated for our seniors and masters with 17 members competing at Aussies at Scarborough beach in April. This yielded some great results with Jack Musika taking out a Bronze Medal in the u17 Beach Sprint and our U17 Male Beach Relay Team (Jack Musika, Trent Servaas, Michael Hall, & James Kristensen) taking out a Bronze medal.

# **Sunday Nippers Program**

The Sunday Nippers program continues to be an important part of our club, developing and nurturing the lifesavers of tomorrow. Our Nippers program has continued to prosper in 2017/18 with 563 members registered between the age groups of Under 6 to Under 19. This is a great reflection of the effort put in to recruitment in the preseason and the fantastic job that our Age Group Managers lead by Simone have done to keep our kids (and parents) engaged and involved. It really is the highlight of my week each week witnessing the joy and camaraderie of the kids on the beach each Sunday.

#### 2018 / 19

As we look forward and begin to plan for a successful year next year, I am confident that the success and the hard work that the team has put in this year will put us in a good position to surge further forward in implementing the strategic plan of the club next year. We will be working hard to recruit for all vacant officer rolls in an effort to reduce the workload for everyone. I look forward to working with the team new and old delivering on our key objectives in each area.

Vice-President Beach Operations

Kevin Mahony





# **Life Saving**

2017-2018 was another awesome season patrolling the best beach in the World! This season was our 16th Patrolling season for the club and tremendous to see that we are continuing to grow. In the 16 years on patrol, our club has volunteered a massive 46816 hours on patrol keeping our beaches safe.

We have 8 patrol groups and this season we also continued to not only Patrol Coogee beach but again also with an outpost at Port Coogee. The area in which we patrol continues to expand and anticipate next season will have a permanent outpost at the Sharknet area and potential for the following season to have a permanent outpost also at Port Coogee. We currently have 219 active patrolling members including both Bronzies & SRC's and I again have been so proud to lead such an enthusiastic and dedicated group of people.

Our Club's core value is "Saving Lives and Building Better Communities" and this certainly shines through with these patrolling members; we are one big happy family and have made friendships for life. These people volunteer to patrol our lovely beach each weekend from October to April and give up so much of their time to conduct this vital community service to keep our beaches safe. Their dedication shows by the average number of volunteer patrol hours that continue to grow every season and this year reached 34.9hrs which is increased from 30.5hrs which is well above the state average.

Last season we managed to secure our very own 4 x 4 vehicle named Bruce and this season at the very end we have also been able to purchase a new ATV thanks to the sponsorship program offered from SLSA & BRP who offered clubs huge subsidised rate from the ATVs used at Aussies.

Behind the scenes there are so many people that assist in being able to conduct Lifesaving duties and they do not go unnoticed. A huge thankyou to our Training Team lead by Alexis Grayson (Director Member Development) along with Dave Knowles & Beth Lewis who lead a whole team of trainers. It is these guys that dedicate an incredible amount of time training members which means we are continually able to grow as a club and expand our patrol operations. They produce the best of the best lifesavers which has been recognised by assessors from other clubs, so we are so very fortunate to have them with us year after year.

Thanks also to all the lower ground crew for their hard work looking after all equipment and keeping things running as they should. You know who they are; (Blom, Scotty, Nick, Craig, Kev, Kev, Knowlesy) as well as support from Patrol Captains. In addition, huge thankyou to our other support officers Kris Behets who again did a fantastic job as First Aid Officer; Joe Selden our IRB Officer who ensures all IRBs, motors, petrol are all kept in order and does a brilliant job; plus,

to Fern Clarke our Nipppers Water Safety Officer who takes pressure of the patrol groups by monitoring all the water arenas on Sundays.

Also, a big thanks to Patrick Rivers who is my right-hand man, stat man & Chief Patrol Officer this season and has continued to work above and beyond to help me. We also have our Master in the Tower and would like to give a massive thankyou to John Bate who spends all day every Sunday sitting up there ensuring that there are no unidentified marine creatures coming our way. I personally enjoy my Tower time on a Sunday and really appreciate Batesy for taking the time to sit and enjoy the view of our beautiful beach whilst keeping a watchful eye.

I really appreciate everyone's efforts; it is because of such a dedicated team that we can conduct such professional lifesaving patrols.



The dedication from the whole group of patrol members really shined again this season especially with the Special events that we provided Water Safety for. Each Water Safety event achieved nearly double our requirement of personnel which is just awesome. All Event Coordinators and even members from SLSWA commended our Water Safety operations and all said that their events "were the best they have seen" From Water Safety perspective which makes be super proud of my patrol family. This season with all the paid events, we managed to raise nearly \$17,000 in revenue for the club.

In addition to the paid Water Safety events we have also assisted with providing water safety and activities for a variety of organisations including Primary Schools, High Schools, Disability organisations and various other community organisations. It is great to be able to share our knowledge to these groups and introduce them to lifesaving plus them being able to have a load of fun

#### **Patrol Season Stats**

I must bring attention to some amazing Stats taken from the Patrols this season with a comparison from last season...

	2017-18	2016-17
TOTAL OF ALL HOURS	7641	6705.25
Total Patrol Hours	6673.5	5597.75
Total Nipper Water Safety Hours	967.5	1107.5
Beach Attendance	107775	102000
Number of Rescues	12	4
First Aid	386 (315 stings)	286 (117 stings)
Preventative Actions	795	796
Missing Persons (all located)	5	6

And.... the BIGGEST stat of all – this season our Patrol members went through a whopping 853 Muesli / Snack bars, up from 678 last season and 129.5kg of lollies in the Patrol Trailer – that's right **129.5 KILOS!** Which is an increase of 2.5kg from last season!

The Patrol Windup this year consisted of our Fourth annual Patrol v Patrol carnival. We had a huge turn out and every Patrol group competed in some fun but competitive events followed by presentations in the function room. This season's winner of the Patrol Shield for winning the Carnival was Orange Patrol for the second season in a row this type of activity could not happen without all the amazing patrol captains' leadership of their respective patrol groups as they really created true cohesive teams. It was such a fantastic day yet again and look forward to this relatively new tradition to continue.

Patrol Captains & Vice Captains whilst they spend their time on the beach leading their teams, they also spend much time off the beach behind the scenes attending meetings and ensuring that their patrols are organised and sending reminders, notifications etc. All Captains this year have shown such ownership of their patrols, and through their outstanding leadership we are building such a solid lifesaving foundation for the club.

# **Life Saving Awards**

Following the Patrol Carnival, awards were presented by each Patrol captain to acknowledge one of their patrolling members for their efforts this season.

Black Captain Darren Miller Brown Captain Patrick Rivers Blue Captain Marilyn Selden Green Captain Josh Murray Orange Captain Aaron Patton Purple Captain Barry Belton Red Captain Darren Spencer White Captain Keith Lewis Award Paul Maney
Award Jacqui Snelgar
Award Justin Blankley
Award Connor Ratcliffe
Award Mikayla Marsh
Award Jarrod Cant
Award Davina Hurst
Award Darrell Horrocks





This year we also had 45 Patrolling members that completed 50+ patrol hours up from 27 previous year (these are only the hours that are recorded actual time on the beach and some people naughty and don't log in so in no way determines exactly the hours that are spent at the club volunteering their time plus all the extra setting up packing up ensuring that all patrols have everything ready to go) as well as Batesy in the Tower, who gives countless hours.

Every patrol group is rostered approx. 40 hours per season which includes normal patrols & rostered water safety events so these 45 people that have obtained such high hours really have gone above and beyond their call of duty!

Alison	Lindley	50.5	Beth	Lewis	56	Glenn	Turner	67.5
Andrea	McDougall	50.75	Kevin	Mahony	56	Kali	Grayson	68.75
Simone	Blom	51	Elise	Stallard	56	Patrick	Rivers	70.75
William	Selden	51	Rebecca	Tibbels	57	Danny	Lea	71.25
Lauren	Huddy	51.5	Francesca	Ashurst	57.5	Darrell	Horrocks	72
Byron	Maney	51.5	Joe	Selden	57.75	Alexis	Grayson	73.75
Reece	Maney	51.5	Luke	Carne	58	Lani	Slaughter	79.25
Naomi	McDougall	51.5	Jedd	Goggin	58	Elaine	Ashurst	89
Nick	Neal	51.5	James	Coubrough	60	Brodie	Bryce	96.5
Jacqueline	Snelgar	51.5	Catherine	Spencer	61.5	James	Kristensen	96.5
Samuel	Sanginiti	52	Fern	Clarke	63	Connor	Ratcliffe	106
Michael	Sarader	52.5	Annaliese	Cummings	63	Kevin	Giles	113
Keith	Lewis	54	Charlie	Mahony	65	Dempsey	Quartermaine	139.25
Corry	Cummings	55.5	Felicity	Metcalfe	65.5	Cody	Smeath	158.5
Aaron	Patton	55.5	Paul	Maney	66			

### **Perpetual Awards Junior Lifesaver of Year Award:**

Connor Ratcliffe, James Kristensen Cody Smeath

# **Lifesaving Family of the Year Award:**

Lewis Family

#### Lifesaver of the Year Award:

Paul Maney

Last year, to mark the 15th year of patrols, we have also created a prestigious 500 club which are members who have completed 500+ hours on patrol for our Club. This year we will induct 1 new members to this club who will join the existing 4 members inducted last season.

#### 500 Club inductees:

Kevin Giles

The upcoming 201 / 2019 season is set to be just as awesome, if not better. We are looking at the possibility increasing our Patrol Groups and continuing to expand our Patrolling area & hours. I am thankful for all the support from each and every one of the Patrol members and look forward to seeing you on the beach again in a few months' time! If this has inspired you to join in on the fun with our Lifesaving group, please just come and see me. THANKYOU!



**Director Life Saving** 

Sarah McDonald

# **Member Development**

Member Development has had a busy schedule this year getting organized for an exciting new phase for the Club. Youth are getting all set up to introduce a tried and exciting youth involvement program called YIP's, aimed at giving our youth members a new take on Lifesaving and breathing new life into the participation of the youth age group. The Training and Education officers have also been working on new programs to lift the team up to the next level where Training and Education can be involved in Community and Corporate education in the newly renovated downstairs training room.

#### YIP's

This is a program developed in Victoria in 2002 by the Anglesea SLSC in response to dwindling youth membership. They wanted to get the younger members back into the club, wanting to hang out at the club and be more involved in the running of the club. They knew they needed to make Surf more interesting than just Sunday nippers- they needed to provide pathways for the future as well as fun and exciting activities to keep the youth wanting to be involved in their surf club. This model is now used in many surf clubs Australia wide with great results. So here at CBSLSC, the Member development team are going to take on this program to retain and increase our youth membership while providing them with fun, education, skills and the best memories ever to take into their adult life.







# **Training and Education**

This season the Training Team signed an Auspice agreement with SLSWA to enable the club to run not just the lifesaving courses for club members but to be able to hold Community and Corporate courses to raise funds. This was a huge step for the Training team and came about due to the completion of further education by members of the team. To be able to further these courses some exciting renovations have taken place in the downstairs training room making it larger, adding storage and technology to allow CBSLSC to provide all education in a great environment utilizing the latest technology. Our equipment has also received a boost with a sponsor, Regis Health Care, supplying funding for new CPR Mannequins both adult and baby, Training Defibrillators and new training tops. With all of these fantastic additions and changes, CBSLSC Training and Education expects to be become the 'go to' provider for community and corporate groups alike while boosting education to as many of the club members as possible.

I would like to thank all the Training officers and Youth officers for their hard work this year, it has been crazy at times but the future is looking grand so keep striving forward and I hope to see everyone back next year and many new faces as well.

**Director Member Development** 

Alexis Grayson

# **Surf Sports**

2017/18 season kicked off in May 2017 with the Pool Rescue Series and States being completed by June 2017. With a small break enjoyed until the summer season kicked off in October with our first Nippers day on the 15th. With the growth in the Boat program, the introduction of swim instruction made available to our members and continued run training sessions we have taken a further step in providing our members and athletes with the support and tools to allow them to achieve their personal goals. There is however further work required in the areas of Boards and Skis disciplines which have been addressed and altered for next season.

The Surf Sports Department was also able to drastically reduce the costs of repairing our fibreglass equipment by bringing repairs in house where possible and only using paid services for equipment requiring professional repair.

#### **Pool Rescue**

Pool Rescue starts off the Surf Sports season with a 4 event program that this year was predominantly conduct at HBF Stadium, Mount Claremont with one event held at the HBF Stadium, Joondalup.

Coogee is one of the newest clubs to this discipline with this year being our third season. This season we had 33 members (ranging from U10's to Masters) participate in the Pool Rescue series earning the Club a combined 345 Points to start of the 17/18 season.

#### **Boats**

Season 2017 / 2018 18 was a break out year for our boat program, thanks in small part to the effort and perseverance of Danny Price in driving participation and organising and facilitating the training program. This year saw the introduction of 2 new development crews into our boat program with the U19 Females (5 members) and the U19 Males to complement the existing "Pink Chix' masters crew and "Happy Slapper" U 19 male crew.

The "Happy Slappers" crew have completed their first season together in competing in the Navy Series and Surf Boat Series, in the process garnishing themselves a reputation amongst the other clubs as the team to watch moving forward into the 2018/19 season which was further galvanized by the efforts of these boys at the State titles in swell well above head height and for just missing the start, would have been a top 3 finish! Awesome effort by this group of young lads.

- R1 of the Navy Series was held at our home beach, Coogee with the boys picking up 4th Place in the Open Male B Final
- R2 of the Navy Series was at Leighton netting a 6th Place in the Open Male B
   Final
- R1 of the Surf Boat Series was at North Cottesloe with a 3rd place finish in the Open Male B Final.

Great effort for their first year competing.





# **Sunday Nippers**

Total members registered for the 2017 / 2018 season was 563 (Under 6 through to U19)

Adjusting for the members that didn't participate in Sunday's but may have been active around the club in other areas includes:

- U17 27 of this age group
- U19 11 of this age group





We had an adjusted membership of 525 - Average Attendance for the 2017 2018 Season for attendance at the Sunday Nipper Program was 335 members

	Total Members	Average Attendance
Under 6	59	37
Under 7	63	38
Under 8	75	44
Under 9	68	41
Under 10	44	33
Under 11	63	37
Under 12	39	30
Under 13	31	24
Under 14	22	17
Under 15	23	15
Under 17	28	16
Under 19	10	3
	525	335

The largest attendance days with nippers on the beach;

22nd Oct 17	with 374
15th Oct 17	with 360
12th Nov 17	with 332
26 Nov 17	with 310
4th Feb 18	with 298
29 Oct 17	with 293

19th Nov 17

Simone Blom and her team of Age Group Managers are to be congratulated for the high level of engagement they collectively achieved through all the age group levels and creating a friendly, yet informative program for all our members.

# **Little Nippers Carnival**

with 276

This season seen the introduction of a 3 Carnival (plus "State Carnival") series with the emphasis being on participation for members in the U8 and U9 age groups as an introduction to the Nipper carnivals once they reach the U10 age group.

We had 13 participants in the U8 age group and 18 in the U9 age group have a go at this series with the feedback from the parents being very positive.

SLSWA have committed to continuing this program for the 2018/19 season due to the positive feedback from clubs and the potential for future growth through these age groups.

# **Nippers**

This season we had 4 Nipper Carnivals plus states for our U10 to U13 Nipper age groups where we had a total of 80 members participate across the series:

16 from U10 25 from U11 21 from U12 18 from U13

From the State Carnival we had some outstanding results:

Gold in the U11 Beach Relay (Charlotte Bell, Harper Collinson, Madison Hall and Jayde Musika)

Bronze in the U11 1km Run Emma Day

Silver in the U11 Sprint Harper Collinson

Silver in the U12 1km Run Madison Rogers

#### **Seniors**

Progressive points winners – Sponsored by Engine, are a combined progressive point total of results achieved at carnivals with recipients receiving;

1st Place - \$100

2nd Place - \$75

3rd Place - \$50

This year CBSLSC had awards were received by

Emma Giles - \$75 Jack Blom - \$50 Kali Grayson - \$50 Summary of achievements throughout the season from the Progressive Points

Jack Blom – U14 Male Flags – 3rd Place U14 Male Board – 6th Place

Emma Giles – U14 Female 2km Beach Run – 2nd Place

Kali Grayson-Dharmaputri U15 Female Sprints – 7th Place U15 Female Beach Flags – 3rd Place

Mark Dropulich U15 Male 2km Beach Run – 9th Place

#### **Senior State Carnival**

This year we had 9 members participate in the Senior State Championships with only the 1 Silver medal won with Kali Grayson teaming up with a composite team including Albany and Binningup for the U15 Female Beach Relay.

#### **Masters**

8 members attend the Masters Championships and represented the club strongly bringing home a total of 58 Points across the summer series and 32 from the Masters Series.

Winter Pool Rescue Series - Major Achievements

#### Gold

Rebecca Tibbles - 30 - 39 Female 100m Manikin Tow with Fins Rebecca Tibbles - 30 - 39 Female 50m Freestyle with Fins Rebecca Tibbles - 30 - 39 Female 50m Manikin Carry

#### **Bronze**

Andrea McDougall - 40+ Female 50m Manikin Carry
Alexis Grayson and Jacqui Snelgar - 40+ Female Line Throw
Jacqui Snelgar - 40+ Female 50m Manikin Carry
Rebecca Tibbles - Women 30-39 100 LC Meter Manikin Tow Fins
Rebecca Tibbles - Women 30-39 50 LC Meter Manikin Carry

Summer Series - Major Achievements

Silver – Pink Chix 160 Min Female Surf Boat (Gemma Cowan, Alison Lindley, Sarah McDonald and Cath Spencer)

Bronze to Ross Kirby in the 35-39 Male Board Race

Congratulations to all the Masters that competed across the 2017/18 season.

#### **Aussies**

CBSLSC had 17 Competitors enter this year's Aussies at Scarborough Beach and also had CBSLSC represented with 2 Officials, Shane Kennedy and Rob Capper and an IRB Crew for water safety in Brodie Bryce and Camille Selden across the carnival.

For a small club we have held our head high across our clubs' participation in this year's Aussies event.

The medal winners and Champions of our club are:

Bronze – U17 Male Beach Relay (Jack Musika, Trent Servaas, Michael Hall and James Kristensen)

Bronze – U17 Male Sprint Jack Musika.

Alexis Grayson was appointed team manager across the 2 weeks of competition and did a very good job of organising our team.



#### **General Carnival Information**

With the strength of numbers in our CBSLSC Team, our obligations and requirements as Club for rendering services increases every year.

CBSLSC is a Club Seen by SLSWA as a club that always meets our obligations when rostered on for carnivals in the roles of

Carnival Officials
Carnival First Aid
Carnival IRB
Carnival Water Safety

Unfortunately, though the burden of filling these roles is left to only a few. Our challenge is to increase the participation of parents and encourage members to seek and attain the relevant qualifications to assist at these carnivals and continue to enhance the reputation of CBSLSC throughout the Carnival organisation fraternity.

This season we are awarded the very first carnival for the Navy Boat Series for the year. Through a combined team effort across all club operational areas, CBSLSC set a very high bench mark in the hosting of Carnivals for SLSWA events and receiving high praise and acclaim from all clubs that competed on the day as well as SLSWA.

We then backed this up with a very successful and well-run Nipper Carnival a few weeks later that again was recognised as being well run and attended.

These carnivals are one of the important steps in the enhancing of the CBSLSC brand in the field of Surf Sports and should always maintain a very high level of importance in obtaining the rights to hold these events and show case our club.

**Director Surf Sports** 

Rob Capper

# **Club Captain**

Hi everyone, my name is JJ. I joined the club two years ago with the intention of just doing my patrols and joining in on a few club swims. After meeting our fantastic members and having such a fun time on patrol, I decided I would like to become more involved and took on the position of Club Captain.

With the support of other board members, I have learned a tremendous amount about how the club functions and the challenges the club faces. With this understanding in mind, I set out to develop the areas where I could help the most. Here are a few of the initiatives I've helped support this season:

# **Swim Proficiency**

For those who are not aware, at the start of every season all nippers must pass a swim proficiency test to be allowed to participate in water activities. This is usually conducted over the first two weekends of the season. The issue is, new members would continue to join after the first two weeks and this would leave age group managers with the responsibility to run their age group with a group who are proficient and a group who are not (until a proficiency swim could be organised). I decided to help and at the start of each Sunday I would meet with all the new families, take them for a tour around the club and then complete the proficiency test with them.

# **Sunday Morning Ocean Skills**

Something I noticed last season was the lack of intensity in starts and finishes into the ocean in both training and competition. There are two main reasons I believe this skill should be focused on:

- 1. How quickly you can reach a patient when performing a rescue can literally be the difference between life and death.
- 2. Strolling into the water when competing at a state level in Surf Sports does not bring a competitive edge.

Each Sunday morning, I would go to a different age group during nippers training and attempt to pass on what I've learned while competing at a state level, explaining how small changes can make for big improvements.

# **Swim Training and Swim Clinic**

At the start of the season I started up an all-ages Tuesday morning swim session, the focus being competitive skills development (wash riding, starts / finishes), aiming to improve the confidence and technique of those involved. Throughout summer I have had Junior, Senior, and Master competitors, as well as Bronze Trainees partake in these sessions. This session concluded after Nationals as the water temperature started to drop.

With the success of the swim session, I decided to try and tackle something slightly larger. During the Christmas school holidays, I ran a three-day ocean swim clinic for Under 7's through to Under 10's. With the help of 'Nipper Coordinator' Simone Blom and her son Jack, we were able to build the skills and confidence of the 33 kids who participated.

# **Iron-Man Training**

Another session that I felt was lacking was a Sunday morning Iron-Man session, this involved swimming, board paddling and running. it was opened to all age groups, and the same focus as the swim training was applied: the development of the skills necessary to be competitive at a state level.

# Ski Squad

With the help of Olympic Rower Brock Ingram (who has been fantastic with both his training and knowledge of the craft) a Coogee Beach Ski squad was established towards the end of the season. With a core group of paddlers, we now have weekly training on offer for those who are looking to learn this tricky piece of equipment!

#### What's next?

Building on these accomplishments I hope to further develop the following areas in the coming season:

- The knowledge and strength of our nippers through Sunday morning activities.
- Cadet engagement through Surf Sports.
- Engagement and skill development of nippers through holiday clinics.

Thanks to everyone for a great season – here's looking forward to what we can accomplish in the future!

Club Captain

John Williams (JJ)

# **Club Award Winners**

# Life Saving Awards

Life Saver of the Year Paul Maney

Life Saving Family of the Year The Lewis Family

Keith - Beth - Hannah - Sarah

John Bates Trophy

Junior Patrol Life Saver of the Year Connor Ratcliffe

James Kristensen

Cody Smeath

Life Saving Patrol Group of the Year Orange Patrol

500 Club Inductee Kevin Giles

Silver Medallion IRB Recipients Brodie Bryce

Gavin Cole

**Darrell Horrocks** 

Chloe Hart Steve Simpson

Silver Medallion – Beach Management Darren Spencer

Lani Slaughter Paul Maney Josh Murray

#### **Bronze Medallions**

Sophie Allison Byron Maney Jordan Robshaw
Nathan Armitage Paul Maney Glenn Smith
Ethan Bootsma Hayley McFarlane Jacob Sparrow
Chae Byrne Jo Miguel Dean Stewart

Owen Cowdell Emma Miguel Cody Symons-Smeath

Stacey Harding Mark Palermo Gabrielle Taylor
Tabor Kelly Julia Pizzata Daisy Tang
James Kristensen Connor Ratcliffe Abigail Wang
Liam Woodroffe

**Member Development** 

Dave Knowles Award for Educational Excellence Beth Lewis

**Surf Sports** 

Competitor of the Year – Youth Jack Blom

Competitor of the Year – Senior Michael Hall

Competitor of the Year – Masters James Coubrough

Team of the Year – Juniors Under 11's

Harper Collinson Madison Hall Jayde Musika Emma Day

Team of the Year – Senior The Happy Slappers

Bradley Mahony Richard Thomas Ethan McDonald Caleb Beams

Team of the Year – Masters Pink Chix

Antje Hussey Cath Spencer Gemma Cowan Sarah McDonald

Coach of the Year John Williams (JJ)

Boat Person of the Year Danny Price

Masters Club Champion Rebecca Tibbels

Senior Club Champion Andrea Metcalfe

# **Junior Nipper Club Awards** Female Club Champion

Female Club Champion		Female Points Champion		
10's	N Turner	10's	A Coleman	
11's	A Silvester	11's	S Templeton	
12's	M Tigchelaar	12's	B Robshaw	
13's	L Richardson	13's	K Newbegin	
14's	E Giles	14's	F Ashurst	
15's	K Grayson	15's	Z Capper	
Cadets	N Cooper			

# Male Club Champion

Male Club Champion		Male Points Champion		
10's	L Pursell	10's	L Pursell	
11's	J Harding	11's	J Hall	
12's	J Prelevich	12's	J Snelgar	
13's	A Grayso	13's	l Faliti	
14's	J Blom	14's	J Johnson	
15's	M Dropulich	15's	M Dropulich	
Cadets	Z Coubrough		•	

### **Club Awards**

Geoff Newman Club Person of the Year **Patrick Rivers** 

Kali Grayson-Dharmaputri Junior Club Person of the Year

Silly Arse Award Sarah McDonald

# **Financial Reports**

A comprehensive financial report for the year ended 30<sup>th</sup> April 2018 was audited and compiled by:

Harold G Shrigley & Associates Chartered Accountants 40 Johansen Promenade Murdoch WA 6150 Ph:08 9312 1543

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